

Premium Financing

For: Arthur and Ann Baxter



"Success isn't about what you accomplish in your life, it's about what you inspire others to accomplish."

Anonymous

Presented By:

[Licensed user's name appears here]

Preface

The primary benefit of a life insurance premium financing strategy is to obtain a significant amount of life insurance coverage at a reduced cash flow cost, and virtually any cash value life insurance policy can be funded in this manner. An irrevocable life insurance trust ("ILIT") is typically the policy owner and borrower.

The loan structure, loan interest, fees, collateral requirements, and personal guarantees associated with this technique will be determined by the lender.

Since the policy is typically owned by an ILIT, a secondary benefit of a premium financing strategy is the avoidance, or at least mitigation, of gift taxes. This is because the loan interest associated with premium financing is typically lower than the policy premium particularly during the early years of the arrangement.

A third benefit involves the avoidance of estate taxes on the policy net death benefit retained by the ILIT.

There are several risks associated with premium financing, some of which are outlined below:

Lender Risk

- Is the loan a term loan that is due in fewer years than illustrated? If so, the borrower will likely be subject to new loan conditions.
- If the loan is not a term loan, does the lender have the right to demand full satisfaction of the loan at any time? An unlimited right to demand full satisfaction of the loan provides very little security for the borrower.

Collateral Risk

- The lender may limit the form of acceptable collateral requiring only liquid assets be provided.
- Additional collateral may be required based on a change in the loan requirements of the lender.
- The policy cash values shown on pages that follow are not guaranteed and may be higher or lower than illustrated. Additional collateral may be required if the actual policy cash values turn out to be lower than illustrated.
- A personal guarantee may be required.

Borrower and Policy Owner: Baxter Family Trust

Lender: To be determined

Interest-Rate Risk

- In some premium financing transactions, the loan interest is a variable rate which resets annually.
- If the loan interest is a fixed rate, how long is it fixed? Is this an acceptable condition?

Tax Risk

- Does a personal guarantee interfere with the estate tax free nature of policy death benefit?
- If the loan requires a personal guarantee, will such guarantee be deemed a gift to the ILIT?

Exit Strategies

With long-live insureds, repayment of loans associated with premium financing must be considered, and careful planning should be contemplated in advance to ensure a source of funds for this purpose. In some cases, the policy cash value and/or death benefit may be sufficient. Alternatively, the client could use other sources of cash to repay the loans. Finally, the least predictable option includes the life settlement market where some policies can be sold in future years once the client's age exceeds 75 and/or the client develops a medical condition that substantially reduces life expectancy. However, the specific amount of any such sale is unknowable when the policy is first placed in force.

Conclusion

Based on creditworthiness of the borrower, the terms of the lender, and the life insurance company involved, the actual terms of a premium financing arrangement will be different. It is important that the right combination of these three issues be carefully evaluated.

Important Note

In all cases, be sure to consult with your own legal and tax advisers before entering into this or any other arrangement involving tax, legal, and economic considerations. The approval of these advisers must be secured regarding the implementation or modification of any planning technique as well as the applicability and consequences of new cases, rulings, or legislation upon existing or impending plans.

Premium Financing Using Indexed Universal Life

Presented By: [Licensed User's name appears here]

Insured: Arthur Baxter

Illustration of Policy Values Funding the Plan

Borrower & Policy Owner: Baxter Family Trust

Lender: To be determined

Executive (Trust Grantor): Arthur Baxter

Indexed UL Interest Rate 7.00%
 Initial Premium 1,000,000
 Initial Policy Death Benefit 26,681,680

Year	Male Age	(1) Policy Premium	(2) Net Policy Loan Proceeds	(3) Cash Value* Increase	(4) Year End Cash Value*	(5) Year End Death Benefit
1	50	1,000,000	0	792,724	792,724	26,681,680
2	51	1,000,000	0	850,687	1,643,411	26,681,680
3	52	1,000,000	0	911,918	2,555,329	26,681,680
4	53	1,000,000	0	977,701	3,533,030	26,681,680
5	54	1,000,000	0	1,048,389	4,581,419	26,681,680
6	55	1,000,000	0	1,125,362	5,706,781	26,681,680
7	56	1,000,000	0	1,209,639	6,916,420	26,681,680
8	57	0	0	293,059	7,209,479	26,681,680
9	58	0	0	318,703	7,528,182	26,681,680
10	59	0	0	346,735	7,874,917	26,681,680
11	60	0	0	588,450	8,463,367	26,681,680
12	61	0	0	631,826	9,095,193	26,681,680
13	62	0	0	678,147	9,773,340	26,681,680
14	63	0	0	728,272	10,501,612	26,681,680
15	64	0	0	782,758	11,284,370	26,681,680
16	65	0	6,804,730	-6,386,637	4,897,733	19,536,714
17	66	0	0	450,564	5,348,297	19,179,465
18	67	0	0	485,865	5,834,162	18,804,354
19	68	0	0	524,564	6,358,726	18,410,488
20	69	0	0	567,074	6,925,800	17,996,929
21	70	0	0	613,467	7,539,267	17,562,691
22	71	0	0	666,112	8,205,379	17,106,742
23	72	0	0	725,998	8,931,377	16,627,995
24	73	0	0	794,507	9,725,884	16,125,310
25	74	0	0	873,615	10,599,499	15,597,492
26	75	0	0	965,853	11,565,352	15,043,282
27	76	0	0	1,074,294	12,639,646	14,461,363
28	77	0	0	1,201,231	13,840,877	15,174,487
29	78	0	0	1,317,444	15,158,321	16,589,882
30	79	0	0	1,429,364	16,587,685	18,124,396
		7,000,000	6,804,730			

*This illustration assumes the nonguaranteed values shown continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

Premium Financing Using Indexed Universal Life

Presented By: [Licensed User's name appears here]

Insured: Arthur Baxter

Illustration of Policy Values Funding the Plan

Borrower & Policy Owner: Baxter Family Trust

Lender: To be determined

Executive (Trust Grantor): Arthur Baxter

		Indexed UL Interest Rate 7.00%	Initial Premium 1,000,000	Initial Policy Death Benefit 26,681,680		
Year	Male Age	(1) Policy Premium	(2) Net Policy Loan Proceeds	(3) Cash Value* Increase	(4) Year End Cash Value*	(5) Year End Death Benefit
31	80	0	0	1,549,434	18,137,119	19,786,668
32	81	0	0	1,675,833	19,812,952	21,583,427
33	82	0	0	1,810,467	21,623,419	23,523,410
34	83	0	0	1,953,499	23,576,918	25,615,524
35	84	0	0	2,104,358	25,681,276	27,868,089
36	85	0	0	2,261,327	27,942,603	30,287,620
37	86	0	0	2,427,903	30,370,506	32,884,311
38	87	0	0	2,601,020	32,971,526	35,665,147
39	88	0	0	2,779,220	35,750,746	38,635,580
40	89	0	0	2,961,676	38,712,422	41,800,205
41	90	0	0	3,145,909	41,858,331	45,161,017
42	91	0	0	3,426,414	45,284,745	48,112,342
		<u>7,000,000</u>	<u>6,804,730</u>			

*This illustration assumes the nonguaranteed values shown continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

Premium Financing Using Indexed Universal Life

Presented By: [Licensed User's name appears here]

Insured: Arthur Baxter

Summary

Borrower & Policy Owner: Baxter Family Trust

Lender: To be determined

Executive (Trust Grantor): Arthur Baxter

Indexed UL Interest Rate
7.00%
Initial Policy Death Benefit
26,681,680

		Gift and Loan Summary						Trust's Values		
Year	Male Age	(1) Policy Premium	(2) Gift to Trust for Premium and Loan Repayment	(3) Balance of Premium Due Borrowed from Bank*	(4) Assumed Bank Loan Interest Rate	(5) Cumulative Loan Due Bank**	(6) Net Policy Loan Proceeds Used to Reduce Loan	(7) Year End Policy Cash Value***	(8) Year End Policy Cash Value*** Net of Bank Loan	(9) Year End Policy Death Benefit Net of Bank Loan
1	50	1,000,000	300,000	700,000	3.00%	721,000	0	792,724	71,724	25,960,680
2	51	1,000,000	300,000	700,000	3.14%	1,465,619	0	1,643,411	177,792	25,216,061
3	52	1,000,000	300,000	700,000	3.29%	2,236,868	0	2,555,329	318,461	24,444,812
4	53	1,000,000	300,000	700,000	3.43%	3,037,603	0	3,533,030	495,427	23,644,077
5	54	1,000,000	300,000	700,000	3.57%	3,871,035	0	4,581,419	710,384	22,810,645
6	55	1,000,000	300,000	700,000	3.71%	4,740,620	0	5,706,781	966,161	21,941,060
7	56	1,000,000	300,000	700,000	3.86%	5,650,628	0	6,916,420	1,265,792	21,031,052
8	57	0	300,000	-300,000	4.00%	5,564,653	0	7,209,479	1,644,826	21,117,027
9	58	0	300,000	-300,000	4.14%	5,482,610	0	7,528,182	2,045,572	21,199,070
10	59	0	300,000	-300,000	4.29%	5,404,944	0	7,874,917	2,469,973	21,276,736
11	60	0	0	0	4.43%	5,644,383	0	8,463,367	2,818,984	21,037,297
12	61	0	0	0	4.57%	5,902,331	0	9,095,193	3,192,862	20,779,349
13	62	0	0	0	4.71%	6,180,331	0	9,773,340	3,593,009	20,501,349
14	63	0	0	0	4.86%	6,480,695	0	10,501,612	4,020,917	20,200,985
15	64	0	0	0	5.00%	6,804,730	0	11,284,370	4,479,640	19,876,950
16	65	0	0	0		0	6,804,730	4,897,733	4,897,733	19,536,714
17	66	0	0	0		0	0	5,348,297	5,348,297	19,179,465
18	67	0	0	0		0	0	5,834,162	5,834,162	18,804,354
19	68	0	0	0		0	0	6,358,726	6,358,726	18,410,488
20	69	0	0	0		0	0	6,925,800	6,925,800	17,996,929
21	70	0	0	0		0	0	7,539,267	7,539,267	17,562,691
22	71	0	0	0		0	0	8,205,379	8,205,379	17,106,742
23	72	0	0	0		0	0	8,931,377	8,931,377	16,627,995
24	73	0	0	0		0	0	9,725,884	9,725,884	16,125,310
25	74	0	0	0		0	0	10,599,499	10,599,499	15,597,492
26	75	0	0	0		0	0	11,565,352	11,565,352	15,043,282
27	76	0	0	0		0	0	12,639,646	12,639,646	14,461,363
28	77	0	0	0		0	0	13,840,877	13,840,877	15,174,487
29	78	0	0	0		0	0	15,158,321	15,158,321	16,589,882
30	79	0	0	0		0	0	16,587,685	16,587,685	18,124,396
		7,000,000	3,000,000	4,000,000			6,804,730			

*Negatives in Column (3) assume bank repayment.

**Includes accrued loan interest. See "Analysis of Bank Loan"

***This illustration assumes the nonguaranteed values shown continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

30 Year Analysis

	Living Values	Death Benefit
Indexed Universal Life	16,587,685	18,124,396
Less Loan Repayment Due:	0	0
Equals Value to Policy Owner:	16,587,685	18,124,396

Premium Financing Using Indexed Universal Life

Presented By: [Licensed User's name appears here]

Insured: Arthur Baxter

Summary

Borrower & Policy Owner: Baxter Family Trust

Lender: To be determined

Executive (Trust Grantor): Arthur Baxter

Indexed UL Interest Rate
7.00%
Initial Policy Death Benefit
26,681,680

		Gift and Loan Summary						Trust's Values		
Year	Male Age	(1) Policy Premium	(2) Gift to Trust for Premium and Loan Repayment	(3) Balance of Premium Due Borrowed from Bank*	(4) Assumed Bank Loan Interest Rate	(5) Cumulative Loan Due Bank**	(6) Net Policy Loan Proceeds Used to Reduce Loan	(7) Year End Policy Cash Value***	(8) Year End Policy Cash Value*** Net of Bank Loan	(9) Year End Policy Death Benefit Net of Bank Loan
31	80	0	0	0		0	0	18,137,119	18,137,119	19,786,668
32	81	0	0	0		0	0	19,812,952	19,812,952	21,583,427
33	82	0	0	0		0	0	21,623,419	21,623,419	23,523,410
34	83	0	0	0		0	0	23,576,918	23,576,918	25,615,524
35	84	0	0	0		0	0	25,681,276	25,681,276	27,868,089
36	85	0	0	0		0	0	27,942,603	27,942,603	30,287,620
37	86	0	0	0		0	0	30,370,506	30,370,506	32,884,311
38	87	0	0	0		0	0	32,971,526	32,971,526	35,665,147
39	88	0	0	0		0	0	35,750,746	35,750,746	38,635,580
40	89	0	0	0		0	0	38,712,422	38,712,422	41,800,205
41	90	0	0	0		0	0	41,858,331	41,858,331	45,161,017
42	91	0	0	0		0	0	45,284,745	45,284,745	48,112,342

7,000,000

3,000,000

4,000,000

6,804,730

*Negatives in Column (3) assume bank repayment.

**Includes accrued loan interest. See "Analysis of Bank Loan"

***This illustration assumes the nonguaranteed values shown continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

42 Year Analysis

	Living Values	Death Benefit
Indexed Universal Life	45,284,745	48,112,342
Less Loan Repayment Due:	0	0
Equals Value to Policy Owner:	45,284,745	48,112,342

Premium Financing Using Indexed Universal Life

Presented By: [Licensed User's name appears here]

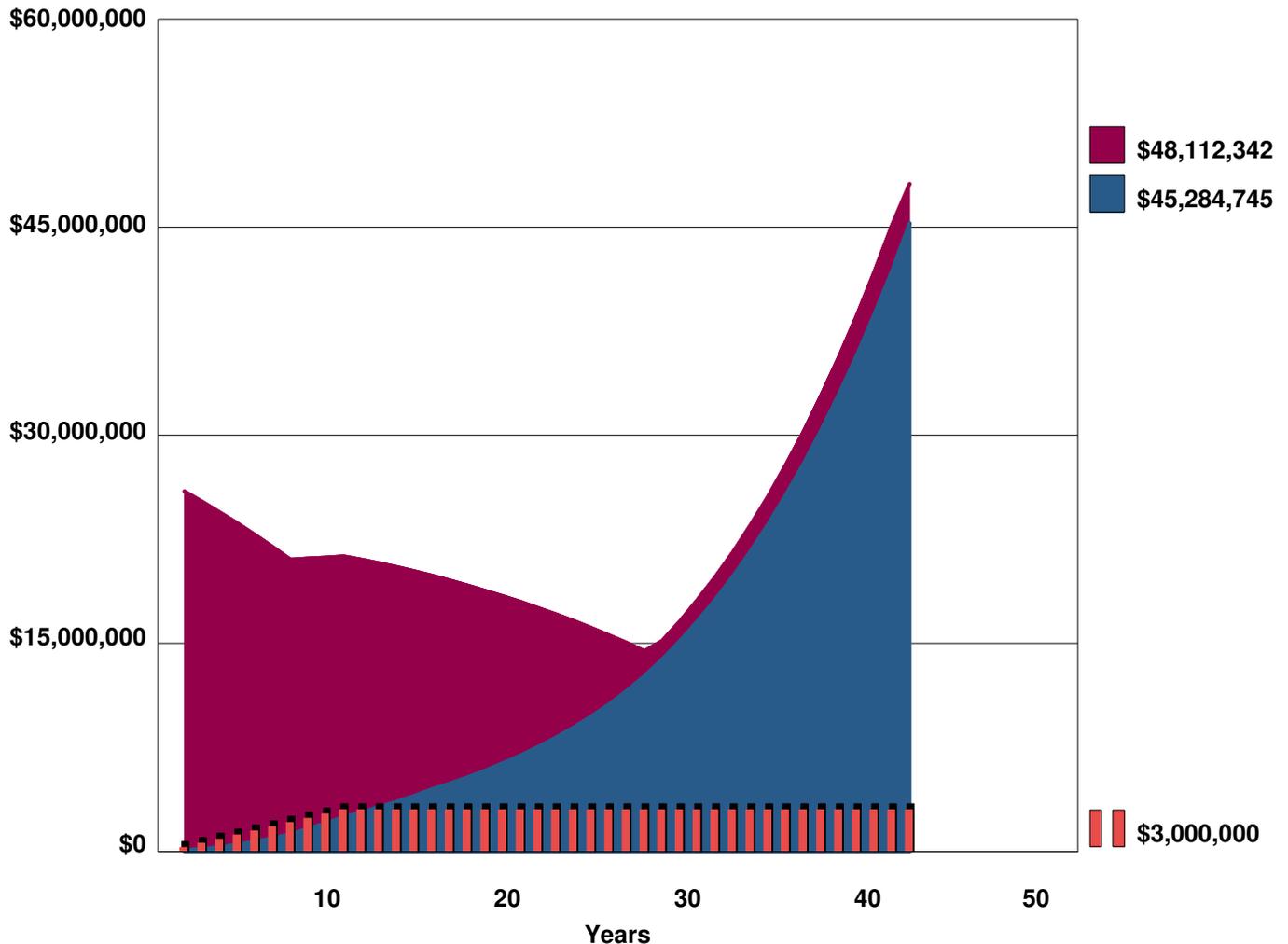
Insured: Arthur Baxter

Trust's 42 Year Graphic Analysis

Borrower and Policy Owner: Baxter Family Trust

Lender: To be determined

Executive (Trust Grantor): Arthur Baxter



At Year 42		
Cumulative Gifts for Premiums	\$3,000,000	
Trust's Cash Value Less Loan Due Bank ¹	\$45,284,745	
Trust's Estate Tax Free Death Benefit Less Loan Due Bank ¹	\$48,112,342	

¹ The cumulative loan due bank of \$6,804,730 is assumed paid off at the beginning of year 16 from policy loans.

Premium Financing Using Indexed Universal Life

Presented By: [Licensed User's name appears here]

Insured: Arthur Baxter

Trust's Required Cash Flow

Borrower & Policy Owner: Baxter Family Trust

Lender: To be determined

Executive (Trust Grantor): Arthur Baxter

Year	Male Age	(1) Portion of Policy Premium*	(2) Loan Repayment*	(3) Trust's Required Cash Flow*
1	50	300,000	0	300,000
2	51	300,000	0	300,000
3	52	300,000	0	300,000
4	53	300,000	0	300,000
5	54	300,000	0	300,000
6	55	300,000	0	300,000
7	56	300,000	0	300,000
8	57	0	300,000	300,000
9	58	0	300,000	300,000
10	59	0	300,000	300,000
11	60	0	0	0
12	61	0	0	0
13	62	0	0	0
14	63	0	0	0
15	64	0	0	0
16	65	0	0	0
17	66	0	0	0
18	67	0	0	0
19	68	0	0	0
20	69	0	0	0
21	70	0	0	0
22	71	0	0	0
23	72	0	0	0
24	73	0	0	0
25	74	0	0	0
26	75	0	0	0
27	76	0	0	0
28	77	0	0	0
29	78	0	0	0
30	79	0	0	0
		2,100,000	900,000	3,000,000

*Assumed gifted from Trust Grantor.

Premium Financing Using Indexed Universal Life

Presented By: [Licensed User's name appears here]

Insured: Arthur Baxter

Trust's Required Cash Flow

Borrower & Policy Owner: Baxter Family Trust

Lender: To be determined

Executive (Trust Grantor): Arthur Baxter

Year	Male Age	(1) Portion of Policy Premium*	+	(2) Loan Repayment*	=	(3) Trust's Required Cash Flow*
31	80	0		0		0
32	81	0		0		0
33	82	0		0		0
34	83	0		0		0
35	84	0		0		0
36	85	0		0		0
37	86	0		0		0
38	87	0		0		0
39	88	0		0		0
40	89	0		0		0
41	90	0		0		0
42	91	0		0		0

2,100,000

900,000

3,000,000

*Assumed gifted from Trust Grantor.

Premium Financing Using Indexed Universal Life

Presented By: [Licensed User's name appears here]

Insured: Arthur Baxter

Analysis of Bank Loan

Borrower & Policy Owner: Baxter Family Trust

Lender: To be determined

Executive (Trust Grantor): Arthur Baxter

Loan Interest
Payment Method:
Accrued in all Years

Year	Male Age	(1) Loan from Bank to Trust for Policy Premium	(2) Amount Paid by Trust to Repay Loan	(3) Net Loan Policy Proceeds Used to Reduce Loan	(4) Loan Balance Subject to Interest	(5) Assumed Bank Loan Interest Rate	(6) Loan Interest to Accrue	(7) Year End Cumulative Loan Due Bank (4)+(6)
1	50	700,000	0	0	700,000	3.00%	21,000	721,000
2	51	700,000	0	0	1,421,000	3.14%	44,619	1,465,619
3	52	700,000	0	0	2,165,619	3.29%	71,249	2,236,868
4	53	700,000	0	0	2,936,868	3.43%	100,735	3,037,603
5	54	700,000	0	0	3,737,603	3.57%	133,432	3,871,035
6	55	700,000	0	0	4,571,035	3.71%	169,585	4,740,620
7	56	700,000	0	0	5,440,620	3.86%	210,008	5,650,628
8	57	0	300,000	0	5,350,628	4.00%	214,025	5,564,653
9	58	0	300,000	0	5,264,653	4.14%	217,957	5,482,610
10	59	0	300,000	0	5,182,610	4.29%	222,334	5,404,944
11	60	0	0	0	5,404,944	4.43%	239,439	5,644,383
12	61	0	0	0	5,644,383	4.57%	257,948	5,902,331
13	62	0	0	0	5,902,331	4.71%	278,000	6,180,331
14	63	0	0	0	6,180,331	4.86%	300,364	6,480,695
15	64	0	0	0	6,480,695	5.00%	324,035	6,804,730
16	65	0	0	6,804,730	0	0	0	0
17	66	0	0	0	0	0	0	0
18	67	0	0	0	0	0	0	0
19	68	0	0	0	0	0	0	0
20	69	0	0	0	0	0	0	0
21	70	0	0	0	0	0	0	0
22	71	0	0	0	0	0	0	0
23	72	0	0	0	0	0	0	0
24	73	0	0	0	0	0	0	0
25	74	0	0	0	0	0	0	0
26	75	0	0	0	0	0	0	0
27	76	0	0	0	0	0	0	0
28	77	0	0	0	0	0	0	0
29	78	0	0	0	0	0	0	0
30	79	0	0	0	0	0	0	0
		4,900,000	900,000	6,804,730			2,804,730	

Premium Financing Using Indexed Universal Life

Presented By: [Licensed User's name appears here]

Insured: Arthur Baxter

Analysis of Bank Loan

Borrower & Policy Owner: Baxter Family Trust

Lender: To be determined

Executive (Trust Grantor): Arthur Baxter

Loan Interest
Payment Method:
Accrued in all Years

Year	Male Age	(1) Loan from Bank to Trust for Policy Premium	(2) Amount Paid by Trust to Repay Loan	(3) Net Loan Policy Proceeds Used to Reduce Loan	(4) Loan Balance Subject to Interest	(5) Assumed Bank Loan Interest Rate	(6) Loan Interest to Accrue	(7) Year End Cumulative Loan Due Bank (4)+(6)
31	80	0	0	0	0		0	0
32	81	0	0	0	0		0	0
33	82	0	0	0	0		0	0
34	83	0	0	0	0		0	0
35	84	0	0	0	0		0	0
36	85	0	0	0	0		0	0
37	86	0	0	0	0		0	0
38	87	0	0	0	0		0	0
39	88	0	0	0	0		0	0
40	89	0	0	0	0		0	0
41	90	0	0	0	0		0	0
42	91	0	0	0	0		0	0
		4,900,000	900,000	6,804,730			2,804,730	

Premium Financing Using Indexed Universal Life

Presented By: [Licensed User's name appears here]

Insured: Arthur Baxter

Rate of Return (ROR) Analysis

Borrower & Policy Owner: Baxter Family Trust

Lender: To be determined

Executive (Trust Grantor): Arthur Baxter

Indexed UL Interest Rate: 7.00%
 Initial Policy Death Benefit: 26,681,680
 Trust Grantor's Income Tax Tax Bracket: 40.00%
 Trust Grantor's Estate Tax Bracket: 40.00%
 Loan Interest Payment Method: Accrued in all Years

Year	Male Age	Trust's Year End Cash Value					Trust's Year End Death Benefit		
		(1) Portion of Policy Premium Paid by Trust	(2) Cumulative Cash Flow Required from Trust	(3) Net Policy Cash Value*	(4) Pre-Tax** Equivalent ROR of Net Policy Cash Value	(5) Net ROR of Net Policy Cash Value	(6) Net Policy Death Benefit*	(7) Pre-Tax** Equivalent ROR of Net Policy Death Benefit	(8) Net ROR of Net Policy Death Benefit
1	50	300,000	300,000	71,724	-60.15%	-76.09%	25,960,680	23,871.00%	8,553.56%
2	51	300,000	600,000	177,792	-38.75%	-58.20%	25,216,061	1,724.41%	768.17%
3	52	300,000	900,000	318,461	-24.17%	-43.60%	24,444,812	627.80%	295.54%
4	53	300,000	1,200,000	495,427	-14.41%	-32.39%	23,644,077	346.21%	166.19%
5	54	300,000	1,500,000	710,384	-7.79%	-23.95%	22,810,645	227.69%	109.98%
6	55	300,000	1,800,000	966,161	-3.17%	-17.56%	21,941,060	164.50%	79.44%
7	56	300,000	2,100,000	1,265,792	0.19%	-12.69%	21,031,052	125.82%	60.49%
8	57	300,000	2,400,000	1,644,826	4.91%	-8.47%	21,117,027	101.95%	48.85%
9	58	300,000	2,700,000	2,045,572	7.72%	-5.61%	21,199,070	84.97%	40.53%
10	59	300,000	3,000,000	2,469,973	9.47%	-3.57%	21,276,736	72.34%	34.32%
11	60	0	3,000,000	2,818,984	11.41%	-0.96%	21,037,297	62.53%	29.59%
12	61	0	3,000,000	3,192,862	12.70%	0.83%	20,779,349	54.82%	25.88%
13	62	0	3,000,000	3,593,009	13.58%	2.12%	20,501,349	48.62%	22.90%
14	63	0	3,000,000	4,020,917	14.19%	3.09%	20,200,985	43.54%	20.46%
15	64	0	3,000,000	4,479,640	14.62%	3.83%	19,876,950	39.31%	18.43%
16	65	0	3,000,000	4,897,733	14.69%	4.29%	19,536,714	35.73%	16.71%
17	66	0	3,000,000	5,348,297	14.74%	4.66%	19,179,465	32.67%	15.24%
18	67	0	3,000,000	5,834,162	14.77%	4.97%	18,804,354	30.02%	13.97%
19	68	0	3,000,000	6,358,726	14.79%	5.24%	18,410,488	27.70%	12.86%
20	69	0	3,000,000	6,925,800	14.79%	5.47%	17,996,929	25.66%	11.88%
21	70	0	3,000,000	7,539,267	14.79%	5.66%	17,562,691	23.83%	11.00%
22	71	0	3,000,000	8,205,379	14.79%	5.84%	17,106,742	22.20%	10.22%
23	72	0	3,000,000	8,931,377	14.78%	5.99%	16,627,995	20.72%	9.50%
24	73	0	3,000,000	9,725,884	14.79%	6.14%	16,125,310	19.36%	8.84%
25	74	0	3,000,000	10,599,499	14.79%	6.27%	15,597,492	18.12%	8.24%
26	75	0	3,000,000	11,565,352	14.81%	6.40%	15,043,282	16.97%	7.68%
27	76	0	3,000,000	12,639,646	14.84%	6.52%	14,461,363	15.90%	7.15%
28	77	0	3,000,000	13,840,877	14.88%	6.65%	15,174,487	15.57%	7.05%
29	78	0	3,000,000	15,158,321	14.92%	6.76%	16,589,882	15.57%	7.14%
30	79	0	3,000,000	16,587,685	14.95%	6.86%	18,124,396	15.57%	7.22%

3,000,000

*After deducting the cumulative loan due to the bank.

**Including a factor for a 40.00% income tax bracket and a 40.00% estate tax bracket.

Premium Financing Using Indexed Universal Life

Presented By: [Licensed User's name appears here]

Insured: Arthur Baxter

Rate of Return (ROR) Analysis

Borrower & Policy Owner: Baxter Family Trust

Lender: To be determined

Executive (Trust Grantor): Arthur Baxter

		Indexed UL Interest Rate 7.00%	Initial Policy Death Benefit 26,681,680	Trust Grantor's Income Tax Tax Bracket 40.00%	Trust Grantor's Estate Tax Bracket 40.00%	Loan Interest Payment Method: Accrued in all Years					
		Trust's Year End Cash Value			Trust's Year End Death Benefit						
Year	Male Age	(1) Portion of Policy Premium Paid by Trust	(2) Cumulative Cash Flow Required from Trust	(3) Net Policy Cash Value*	(4) Pre-Tax** Equivalent ROR of Net Policy Cash Value	(5) Net ROR of Net Policy Cash Value	(6) Net Policy Death Benefit*	(7) Pre-Tax** Equivalent ROR of Net Policy Death Benefit	(8) Net ROR of Net Policy Death Benefit		
31	80	0	3,000,000	18,137,119	14.97%	6.95%	19,786,668	15.56%	7.30%		
32	81	0	3,000,000	19,812,952	14.99%	7.03%	21,583,427	15.54%	7.36%		
33	82	0	3,000,000	21,623,419	15.00%	7.10%	23,523,410	15.52%	7.41%		
34	83	0	3,000,000	23,576,918	15.00%	7.17%	25,615,524	15.50%	7.46%		
35	84	0	3,000,000	25,681,276	14.99%	7.22%	27,868,089	15.47%	7.51%		
36	85	0	3,000,000	27,942,603	14.98%	7.27%	30,287,620	15.44%	7.54%		
37	86	0	3,000,000	30,370,506	14.97%	7.31%	32,884,311	15.41%	7.57%		
38	87	0	3,000,000	32,971,526	14.95%	7.35%	35,665,147	15.37%	7.60%		
39	88	0	3,000,000	35,750,746	14.92%	7.38%	38,635,580	15.32%	7.62%		
40	89	0	3,000,000	38,712,422	14.89%	7.41%	41,800,205	15.28%	7.64%		
41	90	0	3,000,000	41,858,331	14.86%	7.43%	45,161,017	15.23%	7.65%		
42	91	0	3,000,000	45,284,745	14.82%	7.45%	48,112,342	15.11%	7.62%		

3,000,000

*After deducting the cumulative loan due to the bank.

**Including a factor for a 40.00% income tax bracket and a 40.00% estate tax bracket.

Premium Financing Using Indexed Universal Life

Presented By: [Licensed User's name appears here]

Insured: Arthur Baxter

Comparison of Premium Financing vs. Gift Full Premium Alternative Funding Comparison (Gifts and Policy Values)

Borrower & Policy Owner: Baxter Family Trust
Lender: To be determined
Executive (Trust Grantor): Arthur Baxter

Indexed UL
Interest Rate
7.00%

Indexed UL
Interest Rate
7.00%

		Premium Financing Indexed Universal Life			Gift Full Premium Indexed Universal Life		
Year	Male Age	(1) Annual Gift	(2) Year End Net Policy Cash Value*	(3) Year End Net Policy Death Benefit*	(4) Annual Gift	(5) Year End Policy Cash Value	(6) Year End Policy Death Benefit
1	50	300,000	71,724	25,960,680	1,000,000	792,724	26,681,680
2	51	300,000	177,792	25,216,061	1,000,000	1,643,411	26,681,680
3	52	300,000	318,461	24,444,812	1,000,000	2,555,329	26,681,680
4	53	300,000	495,427	23,644,077	1,000,000	3,533,030	26,681,680
5	54	300,000	710,384	22,810,645	1,000,000	4,581,419	26,681,680
6	55	300,000	966,161	21,941,060	1,000,000	5,706,781	26,681,680
7	56	300,000	1,265,792	21,031,052	1,000,000	6,916,420	26,681,680
8	57	300,000	1,644,826	21,117,027	0	7,209,479	26,681,680
9	58	300,000	2,045,572	21,199,070	0	7,528,182	26,681,680
10	59	300,000	2,469,973	21,276,736	0	7,874,917	26,681,680
11	60	0	2,818,984	21,037,297	0	8,463,367	26,681,680
12	61	0	3,192,862	20,779,349	0	9,095,193	26,681,680
13	62	0	3,593,009	20,501,349	0	9,773,340	26,681,680
14	63	0	4,020,917	20,200,985	0	10,501,612	26,681,680
15	64	0	4,479,640	19,876,950	0	11,284,370	26,681,680
16	65	0	4,897,733	19,536,714	-6,804,730	4,897,733	19,536,714
17	66	0	5,348,297	19,179,465	0	5,348,297	19,179,465
18	67	0	5,834,162	18,804,354	0	5,834,162	18,804,354
19	68	0	6,358,726	18,410,488	0	6,358,726	18,410,488
20	69	0	6,925,800	17,996,929	0	6,925,800	17,996,929
21	70	0	7,539,267	17,562,691	0	7,539,267	17,562,691
22	71	0	8,205,379	17,106,742	0	8,205,379	17,106,742
23	72	0	8,931,377	16,627,995	0	8,931,377	16,627,995
24	73	0	9,725,884	16,125,310	0	9,725,884	16,125,310
25	74	0	10,599,499	15,597,492	0	10,599,499	15,597,492
26	75	0	11,565,352	15,043,282	0	11,565,352	15,043,282
27	76	0	12,639,646	14,461,363	0	12,639,646	14,461,363
28	77	0	13,840,877	15,174,487	0	13,840,877	15,174,487
29	78	0	15,158,321	16,589,882	0	15,158,321	16,589,882
30	79	0	16,587,685	18,124,396	0	16,587,685	18,124,396
		3,000,000			195,270		

*After deducting the cumulative loan due to the bank.

Premium Financing Using Indexed Universal Life

Presented By: [Licensed User's name appears here]

Insured: Arthur Baxter

Comparison of Premium Financing vs. Gift Full Premium Alternative Funding Comparison (Gifts and Policy Values)

Borrower & Policy Owner: Baxter Family Trust
Lender: To be determined
Executive (Trust Grantor): Arthur Baxter

Indexed UL
Interest Rate
7.00%

Indexed UL
Interest Rate
7.00%

		Premium Financing Indexed Universal Life			Gift Full Premium Indexed Universal Life		
Year	Male Age	(1) Annual Gift	(2) Year End Net Policy Cash Value*	(3) Year End Net Policy Death Benefit*	(4) Annual Gift	(5) Year End Policy Cash Value	(6) Year End Policy Death Benefit
31	80	0	18,137,119	19,786,668	0	18,137,119	19,786,668
32	81	0	19,812,952	21,583,427	0	19,812,952	21,583,427
33	82	0	21,623,419	23,523,410	0	21,623,419	23,523,410
34	83	0	23,576,918	25,615,524	0	23,576,918	25,615,524
35	84	0	25,681,276	27,868,089	0	25,681,276	27,868,089
36	85	0	27,942,603	30,287,620	0	27,942,603	30,287,620
37	86	0	30,370,506	32,884,311	0	30,370,506	32,884,311
38	87	0	32,971,526	35,665,147	0	32,971,526	35,665,147
39	88	0	35,750,746	38,635,580	0	35,750,746	38,635,580
40	89	0	38,712,422	41,800,205	0	38,712,422	41,800,205
41	90	0	41,858,331	45,161,017	0	41,858,331	45,161,017
42	91	0	45,284,745	48,112,342	0	45,284,745	48,112,342

3,000,000

195,270

*After deducting the cumulative loan due to the bank.

Premium Financing Using Indexed Universal Life

Presented By: [Licensed User's name appears here]

Insured: Arthur Baxter

Comparison of Premium Financing vs. Gift Full Premium Alternative Funding Comparison (Pre-Tax Equivalent Rate of Return)

Borrower & Policy Owner: Baxter Family Trust
Lender: To be determined
Executive (Trust Grantor): Arthur Baxter

		Trust Grantor's Income Tax Tax Bracket 40.00%			Trust Grantor's Estate Tax Bracket 40.00%		
		Indexed UL Interest Rate 7.00%					
		Premium Financing Indexed Universal Life Pre-tax Equivalent Rate of Return Required on Column (1) to Match Net Policy Values**			Gift Full Premium Indexed Universal Life Pre-tax Equivalent Rate of Return Required on Column (4) to Match Policy Values**		
Year	Male Age	(1) Annual Gift	(2) Year End Net Policy Cash Value*	(3) Year End Net Policy Death Benefit*	(4) Annual Gift	(5) Year End Policy Cash Value	(6) Year End Policy Death Benefit
1	50	300,000	-60.15%	23,871.00%	1,000,000	-20.73%	4,280.28%
2	51	300,000	-38.75%	1,724.41%	1,000,000	-12.40%	614.93%
3	52	300,000	-24.17%	627.80%	1,000,000	-7.81%	265.06%
4	53	300,000	-14.41%	346.21%	1,000,000	-4.90%	154.86%
5	54	300,000	-7.79%	227.69%	1,000,000	-2.90%	103.70%
6	55	300,000	-3.17%	164.50%	1,000,000	-1.43%	74.91%
7	56	300,000	0.19%	125.82%	1,000,000	-0.30%	56.75%
8	57	300,000	4.91%	101.95%	0	0.98%	46.12%
9	58	300,000	7.72%	84.97%	0	2.02%	38.69%
10	59	300,000	9.47%	72.34%	0	2.81%	33.24%
11	60	0	11.41%	62.53%	0	3.98%	29.09%
12	61	0	12.70%	54.82%	0	4.89%	25.83%
13	62	0	13.58%	48.62%	0	5.62%	23.22%
14	63	0	14.19%	43.54%	0	6.22%	21.08%
15	64	0	14.62%	39.31%	0	6.72%	19.29%
16	65	0	14.69%	35.73%	-6,804,730	7.00%	17.98%
17	66	0	14.74%	32.67%	0	7.26%	16.84%
18	67	0	14.77%	30.02%	0	7.50%	15.82%
19	68	0	14.79%	27.70%	0	7.73%	14.92%
20	69	0	14.79%	25.66%	0	7.94%	14.10%
21	70	0	14.79%	23.83%	0	8.15%	13.36%
22	71	0	14.79%	22.20%	0	8.34%	12.67%
23	72	0	14.78%	20.72%	0	8.52%	12.04%
24	73	0	14.79%	19.36%	0	8.70%	11.45%
25	74	0	14.79%	18.12%	0	8.87%	10.89%
26	75	0	14.81%	16.97%	0	9.04%	10.37%
27	76	0	14.84%	15.90%	0	9.22%	9.87%
28	77	0	14.88%	15.57%	0	9.39%	9.83%
29	78	0	14.92%	15.57%	0	9.55%	9.98%
30	79	0	14.95%	15.57%	0	9.71%	10.11%
		3,000,000			195,270		

*After deducting the cumulative loan due to the bank.

**Including a factor for a 40.00% income tax bracket and a 40.00% estate tax bracket.

Premium Financing Using Indexed Universal Life

Presented By: [Licensed User's name appears here]

Insured: Arthur Baxter

Comparison of Premium Financing vs. Gift Full Premium Alternative Funding Comparison (Pre-Tax Equivalent Rate of Return)

Borrower & Policy Owner: Baxter Family Trust
Lender: To be determined
Executive (Trust Grantor): Arthur Baxter

		Indexed UL Interest Rate 7.00%			Trust Grantor's Income Tax Tax Bracket 40.00%			Trust Grantor's Estate Tax Bracket 40.00%		
		Premium Financing Indexed Universal Life Pre-tax Equivalent Rate of Return Required on Column (1) to Match Net Policy Values**			Gift Full Premium Indexed Universal Life Pre-tax Equivalent Rate of Return Required on Column (4) to Match Policy Values**					
Year	Male Age	(1) Annual Gift	(2) Year End Net Policy Cash Value*	(3) Year End Net Policy Death Benefit*	(4) Annual Gift	(5) Year End Policy Cash Value	(6) Year End Policy Death Benefit			
31	80	0	14.97%	15.56%	0	9.85%	10.24%			
32	81	0	14.99%	15.54%	0	9.99%	10.36%			
33	82	0	15.00%	15.52%	0	10.11%	10.48%			
34	83	0	15.00%	15.50%	0	10.23%	10.58%			
35	84	0	14.99%	15.47%	0	10.34%	10.67%			
36	85	0	14.98%	15.44%	0	10.43%	10.76%			
37	86	0	14.97%	15.41%	0	10.52%	10.84%			
38	87	0	14.95%	15.37%	0	10.60%	10.91%			
39	88	0	14.92%	15.32%	0	10.68%	10.97%			
40	89	0	14.89%	15.28%	0	10.74%	11.03%			
41	90	0	14.86%	15.23%	0	10.80%	11.08%			
42	91	0	14.82%	15.11%	0	10.86%	11.07%			

3,000,000

195,270

*After deducting the cumulative loan due to the bank.

**Including a factor for a 40.00% income tax bracket and a 40.00% estate tax bracket.

Premium Financing Using Indexed Universal Life

Presented By: [Licensed User's name appears here]

Insured: Arthur Baxter

Comparison of Premium Financing vs. Gift Full Premium Alternative Funding Comparison (Net Rate of Return)

Borrower & Policy Owner: Baxter Family Trust
Lender: To be determined
Executive (Trust Grantor): Arthur Baxter

		Indexed UL Interest Rate 7.00%			Indexed UL Interest Rate 7.00%		
		Premium Financing Indexed Universal Life Net Rate of Return Required on Column (1) to Match Net Policy Values			Gift Full Premium Indexed Universal Life Net Rate of Return Required on Column (4) to Match Policy Values		
Year	Male Age	(1) Annual Gift	(2) Year End Net Policy Cash Value*	(3) Year End Net Policy Death Benefit*	(4) Annual Gift	(5) Year End Policy Cash Value	(6) Year End Policy Death Benefit
1	50	300,000	-76.09%	8,553.56%	1,000,000	-20.73%	2,568.17%
2	51	300,000	-58.20%	768.17%	1,000,000	-12.40%	368.96%
3	52	300,000	-43.60%	295.54%	1,000,000	-7.81%	159.04%
4	53	300,000	-32.39%	166.19%	1,000,000	-4.90%	92.92%
5	54	300,000	-23.95%	109.98%	1,000,000	-2.90%	62.22%
6	55	300,000	-17.56%	79.44%	1,000,000	-1.43%	44.95%
7	56	300,000	-12.69%	60.49%	1,000,000	-0.30%	34.05%
8	57	300,000	-8.47%	48.85%	0	0.59%	27.67%
9	58	300,000	-5.61%	40.53%	0	1.21%	23.21%
10	59	300,000	-3.57%	34.32%	0	1.69%	19.94%
11	60	0	-0.96%	29.59%	0	2.39%	17.45%
12	61	0	0.83%	25.88%	0	2.93%	15.50%
13	62	0	2.12%	22.90%	0	3.37%	13.93%
14	63	0	3.09%	20.46%	0	3.73%	12.65%
15	64	0	3.83%	18.43%	0	4.03%	11.57%
16	65	0	4.29%	16.71%	-6,804,730	4.20%	10.79%
17	66	0	4.66%	15.24%	0	4.35%	10.10%
18	67	0	4.97%	13.97%	0	4.50%	9.49%
19	68	0	5.24%	12.86%	0	4.64%	8.95%
20	69	0	5.47%	11.88%	0	4.77%	8.46%
21	70	0	5.66%	11.00%	0	4.89%	8.01%
22	71	0	5.84%	10.22%	0	5.00%	7.60%
23	72	0	5.99%	9.50%	0	5.11%	7.22%
24	73	0	6.14%	8.84%	0	5.22%	6.87%
25	74	0	6.27%	8.24%	0	5.32%	6.54%
26	75	0	6.40%	7.68%	0	5.43%	6.22%
27	76	0	6.52%	7.15%	0	5.53%	5.92%
28	77	0	6.65%	7.05%	0	5.63%	5.90%
29	78	0	6.76%	7.14%	0	5.73%	5.99%
30	79	0	6.86%	7.22%	0	5.83%	6.07%
		3,000,000			195,270		

*After deducting the cumulative loan due to the bank.

Premium Financing Using Indexed Universal Life

Presented By: [Licensed User's name appears here]

Insured: Arthur Baxter

Comparison of Premium Financing vs. Gift Full Premium Alternative Funding Comparison (Net Rate of Return)

Borrower & Policy Owner: Baxter Family Trust
Lender: To be determined
Executive (Trust Grantor): Arthur Baxter

		Indexed UL Interest Rate 7.00%			Indexed UL Interest Rate 7.00%		
		Premium Financing Indexed Universal Life Net Rate of Return Required on Column (1) to Match Net Policy Values			Gift Full Premium Indexed Universal Life Net Rate of Return Required on Column (4) to Match Policy Values		
Year	Male Age	(1) Annual Gift	(2) Year End Net Policy Cash Value*	(3) Year End Net Policy Death Benefit*	(4) Annual Gift	(5) Year End Policy Cash Value	(6) Year End Policy Death Benefit
31	80	0	6.95%	7.30%	0	5.91%	6.15%
32	81	0	7.03%	7.36%	0	5.99%	6.22%
33	82	0	7.10%	7.41%	0	6.07%	6.29%
34	83	0	7.17%	7.46%	0	6.14%	6.35%
35	84	0	7.22%	7.51%	0	6.20%	6.40%
36	85	0	7.27%	7.54%	0	6.26%	6.46%
37	86	0	7.31%	7.57%	0	6.31%	6.50%
38	87	0	7.35%	7.60%	0	6.36%	6.55%
39	88	0	7.38%	7.62%	0	6.41%	6.58%
40	89	0	7.41%	7.64%	0	6.45%	6.62%
41	90	0	7.43%	7.65%	0	6.48%	6.65%
42	91	0	7.45%	7.62%	0	6.51%	6.64%
		3,000,000			195,270		

*After deducting the cumulative loan due to the bank.

Premium Financing Using Indexed Universal Life

Presented By: [Licensed User's name appears here]

Insured: Arthur Baxter

Rate of Return Calculation Logic

Borrower & Policy Owner: Baxter Family Trust

Lender: To be determined

Executive (Trust Grantor): Arthur Baxter

There are four key columns on the accompanying Rate of Return Analysis report:

Net	Net
Rate of Return	Rate of Return
of Net Policy	of Net Policy
Cash	Death
Value	Benefit

Calculations for the Net Rate of Return column show the interest rate that would have to be earned on the out-of-pocket cash flow included in plan funding in order to match the net cash value and net death benefit of the policy. Such out-of-pocket cash flow can include one or more of the following: 1) Loan origination fee and/or other loan fees when not added to the loan; 2) Cost of letter of credit; 3) Gifts to the trust for premium; 4) Gifts to the trust for loan interest due the lender; and 5) A loan repayment from an outside source. The Net Rate of Return indicated in these columns would be required for the Trust Grantor to produce a similar result for heirs.

Pre-Tax	Pre-Tax
Equivalent	Equivalent
Rate of Return	Rate of Return
of Net Policy	of Net Policy
Cash	Death
Value	Benefit

Calculations for the Pre-Tax Equivalent Rate of Return column show the pre-tax equivalent interest rate that would have to be earned on the out-of-pocket cash flow included in plan funding in order to match the net cash value and net death benefit of the policy. Such out-of-pocket cash flow can include one or more of the following: 1) Loan origination fee and/or other loan fees when not added to the loan; 2) Cost of letter of credit; 3) Gifts to the trust for premium; 4) Gifts to the trust for loan interest due the lender; and 5) A loan repayment from an outside source. This calculation grosses up the Net Rate of Return by a factor that accounts for the Trust Grantor's income and estate tax brackets. The Pre-Tax Rate of Return indicated in these columns would be required for the policy owner to produce a similar result using an alternative taxable account.

Premium Financing Using Indexed Universal Life

Presented By: [Licensed User's name appears here]

Insured: Arthur Baxter

Gift Analysis

Borrower & Policy Owner: Baxter Family Trust

Lender: To be determined

Executive (Trust Grantor): Arthur Baxter

		Annual Gift Exclusions		Beginning Lifetime Gift Exemption				
		8		23,400,000				
Year	Male Age	(1) Lifetime Gift Exemption Plus 3.00% Indexing*	(2) Gift to Trust to Repay Loan	(3) Annual Gift Exclusion Indexed @ 3.00%**	(4) Annual Gift Exclusion Amount Used**	(5) Current Year Gift That Reduces Lifetime Exemption	(6) Cumulative Gifts That Reduce Lifetime Exemption	(7) Remaining Lifetime Gift/Estate Exemption
1	50	23,400,000	0	120,000	120,000	180,000	180,000	23,220,000
2	51	24,100,000	0	128,000	128,000	172,000	352,000	23,748,000
3	52	24,820,000	0	128,000	128,000	172,000	524,000	24,296,000
4	53	25,560,000	0	136,000	136,000	164,000	688,000	24,872,000
5	54	26,340,000	0	136,000	136,000	164,000	852,000	25,488,000
6	55	13,560,000	0	144,000	144,000	156,000	1,008,000	12,552,000
7	56	13,980,000	0	152,000	152,000	148,000	1,156,000	12,824,000
8	57	14,380,000	300,000	152,000	152,000	148,000	1,304,000	13,076,000
9	58	14,820,000	300,000	160,000	160,000	140,000	1,444,000	13,376,000
10	59	15,260,000	300,000	160,000	160,000	140,000	1,584,000	13,676,000
11	60	15,720,000	0	168,000	0	0	1,584,000	14,136,000
12	61	16,200,000	0	176,000	0	0	1,584,000	14,616,000
13	62	16,680,000	0	176,000	0	0	1,584,000	15,096,000
14	63	17,180,000	0	184,000	0	0	1,584,000	15,596,000
15	64	17,700,000	0	192,000	0	0	1,584,000	16,116,000
16	65	18,220,000	0	192,000	0	0	1,584,000	16,636,000
17	66	18,780,000	0	200,000	0	0	1,584,000	17,196,000
18	67	19,340,000	0	208,000	0	0	1,584,000	17,756,000
19	68	19,920,000	0	216,000	0	0	1,584,000	18,336,000
20	69	20,520,000	0	216,000	0	0	1,584,000	18,936,000
21	70	21,140,000	0	224,000	0	0	1,584,000	19,556,000
22	71	21,760,000	0	232,000	0	0	1,584,000	20,176,000
23	72	22,420,000	0	240,000	0	0	1,584,000	20,836,000
24	73	23,100,000	0	248,000	0	0	1,584,000	21,516,000
25	74	23,780,000	0	256,000	0	0	1,584,000	22,196,000
26	75	24,500,000	0	264,000	0	0	1,584,000	22,916,000
27	76	25,240,000	0	272,000	0	0	1,584,000	23,656,000
28	77	25,980,000	0	280,000	0	0	1,584,000	24,396,000
29	78	26,760,000	0	288,000	0	0	1,584,000	25,176,000
30	79	27,580,000	0	296,000	0	0	1,584,000	25,996,000
			900,000	5,944,000		1,584,000		

*Column 1 is equal to the Lifetime Gift Exemption plus indexing.

**The Annual Gift Exclusion amount for each year is based on client input assumptions. The Annual Gift Exclusion Amount Used is based on the amount of gifts made in each year.

As of January 1, 2018, the rules for estate, gift and generation skipping taxes were revised. These rules currently are set to expire on December 31, 2025 and revert back to their 2017 form.

Premium Financing Using Indexed Universal Life

Presented By: [Licensed User's name appears here]

Insured: Arthur Baxter

Gift Analysis

Borrower & Policy Owner: Baxter Family Trust

Lender: To be determined

Executive (Trust Grantor): Arthur Baxter

		Annual Gift Exclusions 8		Beginning Lifetime Gift Exemption 23,400,000				
Year	Male Age	(1) Lifetime Gift Exemption Plus 3.00% Indexing*	(2) Gift to Trust to Repay Loan	(3) Annual Gift Exclusion Indexed @ 3.00%**	(4) Annual Gift Exclusion Amount Used**	(5) Current Year Gift That Reduces Lifetime Exemption	(6) Cumulative Gifts That Reduce Lifetime Exemption	(7) Remaining Lifetime Gift/Estate Exemption
31	80	28,400,000	0	304,000	0	0	1,584,000	26,816,000
32	81	29,260,000	0	312,000	0	0	1,584,000	27,676,000
33	82	30,120,000	0	328,000	0	0	1,584,000	28,536,000
34	83	31,040,000	0	336,000	0	0	1,584,000	29,456,000
35	84	31,960,000	0	344,000	0	0	1,584,000	30,376,000
36	85	32,920,000	0	352,000	0	0	1,584,000	31,336,000
37	86	33,900,000	0	368,000	0	0	1,584,000	32,316,000
38	87	34,920,000	0	376,000	0	0	1,584,000	33,336,000
39	88	35,980,000	0	392,000	0	0	1,584,000	34,396,000
40	89	37,060,000	0	400,000	0	0	1,584,000	35,476,000
41	90	38,160,000	0	416,000	0	0	1,584,000	36,576,000
42	91	39,320,000	0	424,000	0	0	1,584,000	37,736,000

900,000 10,296,000

1,584,000

*Column 1 is equal to the Lifetime Gift Exemption plus indexing.

**The Annual Gift Exclusion amount for each year is based on client input assumptions. The Annual Gift Exclusion Amount Used is based on the amount of gifts made in each year.

As of January 1, 2018, the rules for estate, gift and generation skipping taxes were revised. These rules currently are set to expire on December 31, 2025 and revert back to their 2017 form.